Litreca
Aktiengesellschaft

Ltc | receivables energy
in SAP®

Full transparency of your overdue receivables

www.litreca.com

Litreca AG - Allow us to introduce ourselves

Litreca AG was formed from the merger of two established companies, SAX Systemhaus AG and GMT - Global Market Touch Research & Consulting GmbH.

We combine many years' expertise in the area of finance and are active internationally successfully. We develop and sell high quality finance solutions and consultancy services, also within SAP®.

Our solutions give you the basis for important business decisions. We offer our customers precise daily accounts payable, accounts receivable, bank and general ledger postings for a current liquidity overview. We also support you when launching ERP systems, prompt migrations and training.

In our field of business, we are striving for healthy growth and a branch-independent market-leading position by promptly launching attractive new solutions and services. We base our activities on developing the range of solutions and services and on increasing sales in the fast developing software market. Development is the strongest basis for our competitiveness. The focus here on is innovations for the German market.

In parallel to this, we are working on optimising the personnel structure in order to carry out the reforms with all out efforts on the basis of our corporate social responsibility.

With these activities, Litreca AG wants to secure growth and wealth in the coming years and develop into a really excellent, international, valued company.

We are pleased you are accompanying and supporting us on this path.

You should take things as they come. But you should make sure that the things come the way you want them to.

Curt Goetz (1888-1960), German actor and writer

Ltc|receivables energy in SAP®:
Full transparency of your overdue receivables

Defaults by energy customers are increasing. Private, commercial and network customers are all equally affected. This is becoming ever more important because they have to position themselves anew and successfully due to new laws (ENWG 2011) and falling margins.

The aim is to keep defaults as low as possible. A negative trend is developing – in times of deteriorating payment practices and payment difficulties among your customers, for you as an energy provider is it ever more important to optimise your receivables management.

Clear benefits

With the solution from Litreca you have a central processing space with the details of all relevant data and possibilities to jump to important transactions. Every day you receive an overview of your critical suppliers can be seen from their open items list which payments are still open. The solution Ltc|receivables energy in SAP® offers you a mature monitoring, which gives you access to data such as grounds for rejection, reference numbers, dunning levels, credit balances, and more You can also structure individual queries and include screening according to your internal requirements. Direct and simple employee allocation and monitoring is possible, along with enhance internal communication through the direct recording of comments and the associated sending of e-mails.

The solution from Litreca is fully integrated into SAP® and is secured if the release changes with its own name space.

Your benefits at a glance

- Optimisation of the resources used as a result of the extensive functionalities from the central processing screen

- Complete transparency of receivables, including all necessary information

- Portfolio of receivables across all business partners, such as suppliers or infeed sources, including maturity screening and period comparison

- Extensive analysis of dunning portfolios with flexible compression levels

- Inclusion of all relevant factors and early warning indicators for identifying poor-paying suppliers in order to be able to take measures promptly

- Date-specific ad-hoc evaluations and saveable receivable reports

- Integrated processing and monitoring of complaint notifications with employee separation as a convenient alternative to standard transaction

- Credit check with internal and external (e.g. Creditreform) credit indicators

- Improved liquidity by avoiding lost receivables, higher profitability and increased efficiency of processes

# Active receivables management for monitoring payment-critical customers

Optimisation of receivables management processes is becoming ever more important in times of deteriorating payment practices. Respond promptly to the payment difficulties of your market partners with the solution Ltc | receivables energy in SAP®. Use the opportunity to manage the complex processes in market communication efficiently and automatically.

Concept and function

Quick access to current data is necessary for the realisation of an effective receivables management. This is just as important for the extensive monthly reporting of the total portfolio of receivables as it is for daily business.

Even large data amounts are provided online. There are also convenient possibilities for background processing. The calculated data sets are saved within the solution. A central cockpit supports the analyses and evaluations in the individual network and sales systems.

The solution is integrated into your familiar SAP® process management. As a result, work processes are optimised and duplicate processing avoided.

Individual documents for account clarification / market communication
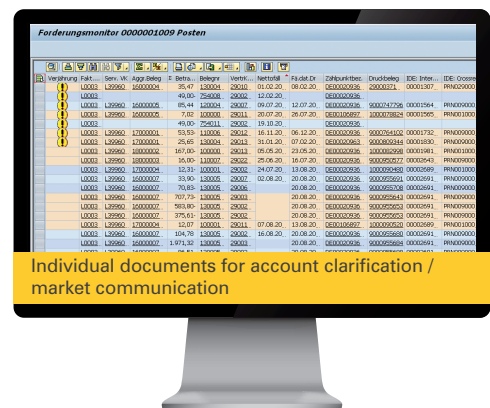
## Extent of functions of Ltc | receivables energy in SAP®

- A tool for receivables monitoring, market communication and account clarification

- Full integration and complete processing in SAP® prevents media breaks

- The user-based online information system connects saved data from batch runs to post-selected current data

- Jumps to all relevant IS-U transactions direct from the applications

- Qualified data material with very good performance

- SAP® Business Warehouse not required (connection is possible as an option)

- Interface to Non-SAP® systems

Highlights of Ltc|receivables energy in SAP®

Monitoring & processing of REMADV

For the comfortable monitoring and processing of incoming REMADV. Negative REMDAVs (complaint notifications) and positive REMADV (remittance advices) can be processed with this. All work steps are performed from Monitoring, with the relevant notification tables in SAP being directly updated in order to guarantee data consistency.

■ Central screen with necessary information and jumps to other applications: Advice data, meter point, contractual account of the individual customer with account balance (FPL9) / customer contacts (CIC0), display printed document (EA40), comparison and cancellation information for the document, grounds for difference / complaint incl. free text, dunning block reason, advice display, monitoring of switch documents

■ Direct processing from Monitoring for complete clarification of the complaints: Individual / group cancellation, cancellation of meter reading, MSCONS subsequent posting (meter reading), generation of electronic invoice

■ Save your own comments, with the option to send these by e-mail with advice data directly to the supplier

■ Optional employee separation

■ Automatic setting & removal of dunning blocks and creation of customer contacts

REMADV monitoring
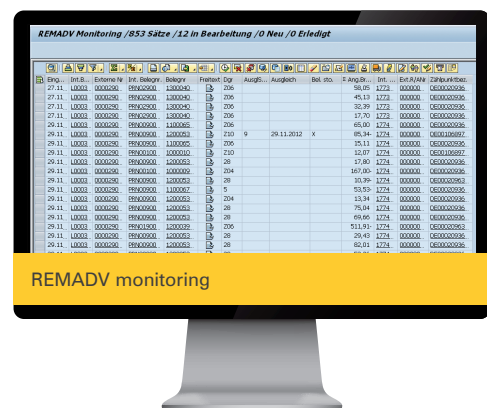
OP list

Using the online-capable OP list, the (open) items of the end customers of the billing service providers are calculated, supplemented with all process-relevant additional information and output in comprehensive monitoring. This makes a comprehensive view of the receivables possible, which at a glance shows whether the items can be dunned or not. The calculated data can be used, for example, as the basis of account reconciliation or market communication.

■ Excellent performance in data provision

■ Important data in the output list: Aggregation account, billing service provider, meter point, address details of the individual customer, aggregation document, expiration flag, data exchange group reference number (BULK_REF), grounds for dunning block, dunning level of the document, maturities, cross-reference numbers

■ Info as to whether there is complaint notification data (including grounds for difference and free text) or remittance advice data relating to the item

■ Additional data from the B2B interface via Control and Aperak

■ Jumps to significant transactions such as account balance (aggregation account and individual customer), document display (aggregation document, individual document), advice data, IDoc

■ Integrated e-mail sending for direct communication with suppliers

Receivables report / creditworthiness tracking

Extensive overall evaluation across all business partners, such as suppliers, infeed sources or self-meters / direct customers, including possibility to save data for period comparisons and variable screening of the receivables by maturity. Detailed subdivision of amounts into due / open receivables, due / open credit balances, total due / open, prepayment, due receivables in dunning (1, 2 3, and 4). Using key figures (e.g. Ø invoice amount per month, Ø dunning amount, Ø default days of all documents, Ø default days without contested documents, credit indices from external credit agencies) makes identification and monitoring of insolvent customers possible. In order to be able to understand the significant of the suppliers' receivable portfolio, it is possible to take into account the number of customers and complaint and remittance advices for suppliers.

Receivables report

- Comments function and the possibility to save credit indices (e.g. from Creditreform, Bürgel, Coface)

- E-mails sent direct from the application (formats Excel, HTML, PDF)

- Jumps to other applications, such as account balances, master data, etc.

- For suppliers, either calculate the items at the level of individual accounts or aggregation accounts

Dunning runs

Dunned items can be evaluated at the document level as standard. Cumulative or long-term perspectives are not possible with this. The solution from Litreca includes variably parametrisable applications that prepare the dunning runs according to various criteria and compression levels. Consequently, it is possible to check, for example, how frequently specific customers are in which dunning stage.

Overview of the dunning runs

Flexible periods (month, quarter, year) and compression levels at the levels of business partner, contract account, dunning level, dunning process, are offered. Information in the output list includes the level of outstanding amounts per dunning, dunning balance, number of dunnings and average dunning amount.

Function overview of Ltc|receivables energy in SAP®

Functions
REMADV monitoring For the comfortable monitoring and processing of incoming REMADVs. All work steps are performed from Monitoring, with the relevant notification tables in SAP being directly updated in order to guarantee data consistency.
Receivables report Overall evaluation of all suppliers and other business partners, such as infeed sources. The items are calculated either at the individual account level of aggregation accounts. As an optional, complaint and remittance advices can also be read.
OP lists Using the online-capable OP list, the (open) items of the end customers of the billing service providers are calculated, supplemented with relevant additional information and in the form of an ALV list. The calculated data can be used, for example, as the basis of account reconciliation or market communication.
Evaluation and dunning runs Dunned items can be evaluated at the document level with the standard transaction FPM3. Cumulative or long-term perspectives are not possible with this. Using the dunning run evaluation application, you get a variably parametrisable application, which prepared dunning runs in an ALV list according to various criteria and compression levels.
Creditworthiness tracking Program for calculating and providing key figures for monitoring suppliers' payment practices Including integration of key figures into the receivables report.
Creditworthiness statistics As an enhancement to the SAP standard, where creditworthiness can only be shown for an individual business partner, the creditworthiness statistics include the possibility to evaluate corresponding overall statistics for several business partners according to various criteria.
Evaluation of withdrawals Evaluation of withdrawals with various selection possibilities, document information, address details, system, consumption point, connection object, etc.
Dunning tracking Using this application it is possible to analyse and check possibly implemented dunning runs as to how many of the dunned items are still open. The result can be compressed at various levels.
Digital file Customer receivables that have exceeded the normal dunning process are monitored and processed easily with the digital file. After transfer and automatic enrichment with current data from the open items list of dunned customers, the cases can be recorded, evaluated and monitored in individual work steps. Other functionalities such as calendar, interest calculator and interfaces (e.g. debt collection, credit queries) are also integrated.

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